Case Study: General Electric has proven the value of outsourcing legal services from India

PANGEA 3

General Electric Profit

- GE's Indian attorneys are interviewed, hired and supervised by senior counsel in the U.S.
- GE's Indian attorneys spend one week in the U.S. for training
- GE's senior counsel reports: "their credentials are impeccable"…"Its gone extremely well…. And the clients are very happy with the work"

2004: GE reports aggregate savings in legal costs of more than $2 million resulting from legal team in India

2002: GE Plastics and GE Consumer Finance report expansion of legal teams and annual savings in legal costs of $700,000 and $250,000, respectively

Late 2001: GE Consumer Finance division hires two Indian lawyers and three Indian paralegals

2001: GE Plastics outsources vendor contract work to one in-house lawyer in New Delhi and adds two more shortly thereafter saving $500,000 in legal fees that year alone.

General Electric India Based Attorneys