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## Pangea3 Joins the General Counsel Roundtable's Vendor Preferred Pricing Program

April 1, 2008

Pangea3 Becomes the First Legal Process Outsourcing (LPO) Provider to participate in the General Counsel Roundtable's Vendor Preferred Pricing Program

NEW YORK — Pangea3 LLC, the recognized global leader in legal process outsourcing services to corporate in-house counsel and U.S. law firms, announced today that it has joined the General Counsel Roundtable's (GCR) preferred pricing program – making it the first legal process outsourcing provider to be included in the program. GCR members will receive exclusive discounts on Pangea3's high quality legal outsourcing services in the areas of litigation support and document review; compliance; patent litigation, patent drafting, analysis and competitive intelligence; contract abstraction, drafting and administration; and corporate governance and corporate secretarial services.

"With law firms' rates skyrocketing, our member general counsel are concerned with decreasing their outside legal spend. Legal process outsourcing is one of the innovative cost-saving solutions they are implementing," said Steven Williams, Managing Director, GCR. "By partnering with Pangea3, we hope to provide our members with the opportunity to benefit from this trend."

"The General Counsel Roundtable is renowned for its thought leadership, its best practices research studies and benchmark advisory services to hundreds of legal departments around the world," said David Perla, Co-CEO of Pangea3. "We are excited to participate in the GCR's new program and provide its members with high quality and cost-effective legal solutions. As a former general counsel, I have first hand knowledge of the challenges associated with the rising cost of legal services. This program is a unique opportunity to provide tremendous and immediate value to corporate legal departments."

Consistent with its role as an objective source of information for its members, the GCR does not endorse specific vendors and will continue its policy of not accepting any remuneration from a vendor. All program discounts will go directly to GCR members. Over time, GCR plans to expand the program to include qualified vendors used by GCR member legal departments.

GCR members who have questions about this new program are encouraged to contact the GCR. Member questions regarding the specific discounts related to Pangea3 should be addressed to David Perla, 212-689-3819 or to [GCR@pangea3.com](mailto:GCR@pangea3.com).

### About Pangea3 LLC

Pangea3 is the recognized global leader in legal process outsourcing (LPO), providing outsourced legal, patent and IP technical support services to U.S. corporations and law firms. The company combines top talent – lawyers, engineers and technologists in the U.S. and India – with a secure global technology infrastructure in order to provide low-cost, high-quality legal support services to a global client base. Pangea3 is headquartered in New York City and Mumbai, India. For more information, visit <http://www.pangea3.com/>

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### **About The General Counsel Roundtable**

The General Counsel Roundtable (<http://www.gcr.executiveboard.com>) is a membership program of the Corporate Executive Board (Nasdaq: EXBD) (<http://www.exbd.com>), and a leading provider of best practices research, executive education, and decision-support services to general counsel and their legal departments. The General Counsel Roundtable serves hundreds of corporate legal departments around the world, providing practical guidance relating to legal and compliance issues, proprietary tools designed to save in-house lawyer time, and robust data to help general counsel make decisions, business cases, and board presentations.

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